



GDOT Office of Procurement

How to Compete for Jobs

Treasury Young

Procurement Administrator





Bidding Requirements

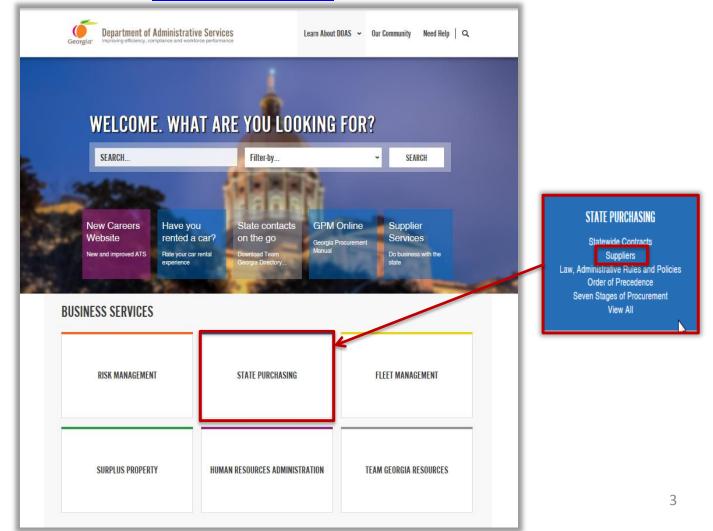
- For Operational/Routine Maintenance Purchases:
 GDOT is not required to bid procurements if they are <\$25,000
 Bids >\$25,000 require the bidding process
- For Construction/Routine Maintenance Purchases:
 GDOT has some latitude for purchases up to \$200K
 Purchases Greater than \$200K must be posted to the Georgia Procurement
 Registry in accordance with State Law
- Procurements discussed today will be entered using Team Georgia
 MarketplaceTM which are then posted to the Georgia Procurement Registry
- Procurement methods used will be:
 - RFQC/ITB





Georgia Procurement Registry

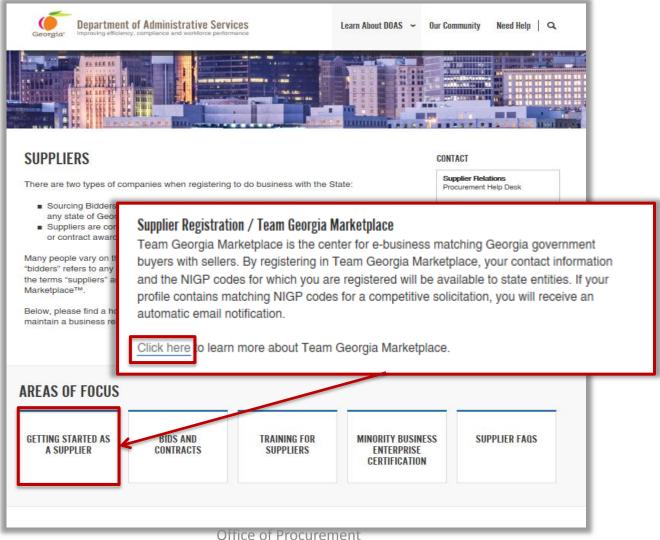
The Georgia Procurement Registry (GPR) can be accessed through the Department of Administrative Services website. http://doas.ga.gov







Getting Started as a Supplier

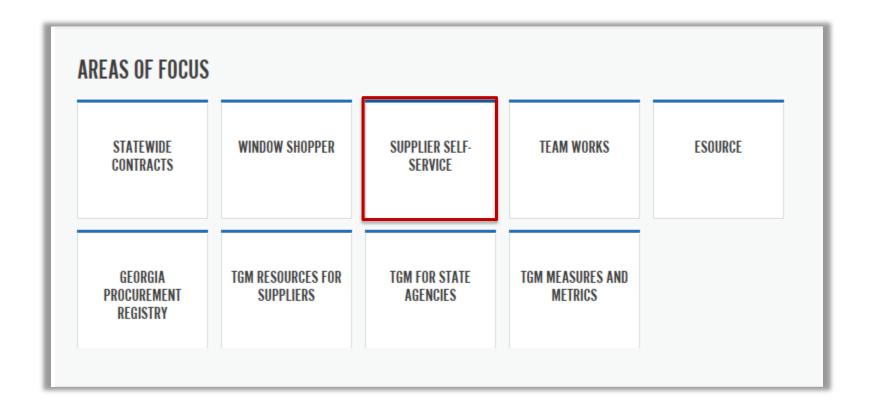


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Getting Started as a Supplier







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Georgia Procurement Registry

The Georgia Procurement Registry is the public Bid advertising system used by the state of Georgia. This system allows companies or individuals to locate and respond to publicly advertised bids and view contracts. Suppliers will register as either a **Sourcing Bidder** or **Supplier**.

Sourcing Bidder

 Sourcing Bidders are companies that register as never having received business from any state of Georgia Entity

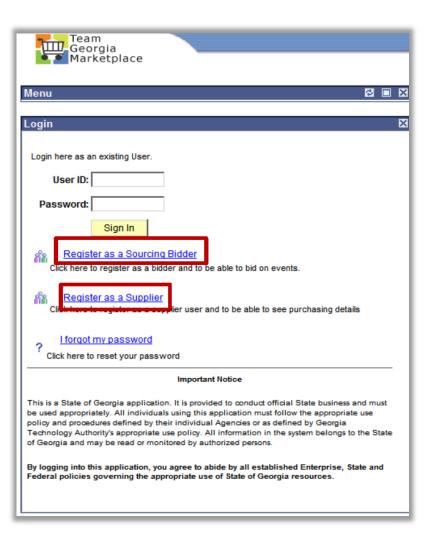
Supplier

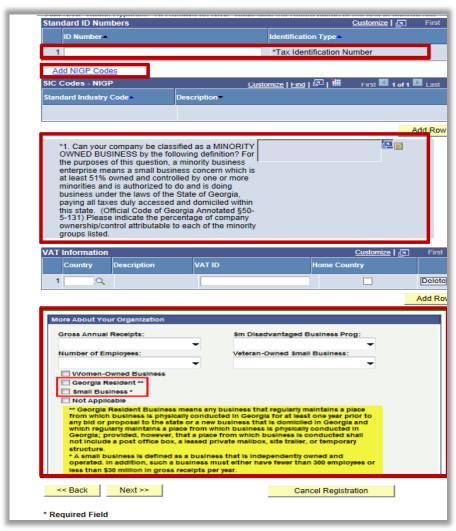
 Suppliers are companies that have previously received a remittance, purchase order or contract award from the state of Georgia





Getting Started as a Supplier



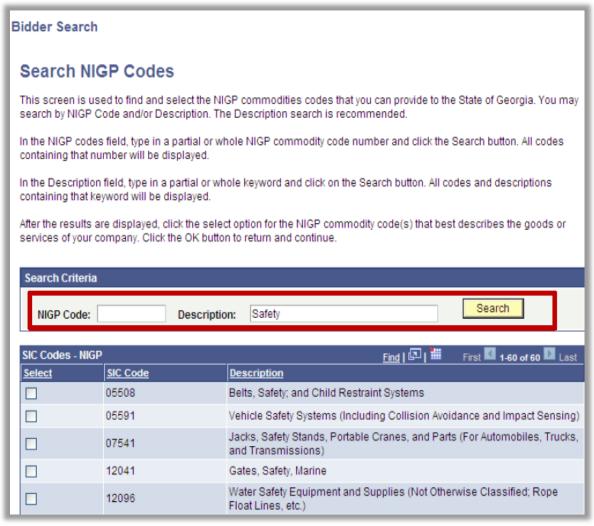






National Institute of Governmental Purchasing: NIGP

- Provide efficiency
- Standardizes purchasing
- Identify Products and/or services suppliers wish to sell







National Institute of Governmental Purchasing: NIGP

GDOT utilizes a standard list of NIGP codes that will ensure interested Suppliers will be invited to bid.

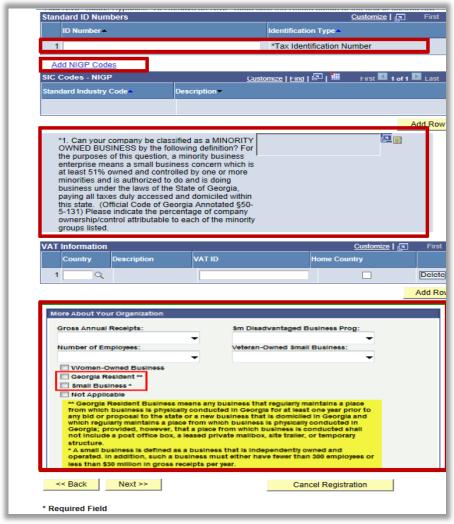
NIGP CODE	Description
91327	Construction, Highway and Road
91313	Construction, Bridge and Drawbridge (Includes Reconstruction/Rehabilitation)
98836	Grounds Maintenance: Mowing, Edging, Plant (Not Tree) Trimming, etc.
98875	Roadside Maintenance Services (Including Mowing, etc.)





Getting Started as a Supplier









GA Resident/Small Business

GDOT follows the state of Georgia's Price Match that allows GA Resident, Small Business and GA Resident Small Business the opportunity to price match. If price match is available in the RFQC/ITB it will be stated in the solicitation.

GA Resident

- Any business that regularly maintains a place from which business is physically conducted in GA for at least one year prior to any bid or proposal to the state or;
- A new business that is domiciled in GA and which regularly maintains a place from which business is physically conducted in GA, however, that place shall not include a PO box, a leased private mailbox, site trailer, or temporary structure (OCGA 50-5-121, 50-5-122)

Small Business

A business which is independently owned and operated with either fewer than 300 employees or less than \$30M in gross receipts per year (OCGA 50-5-121, 50-5-122)

GA Resident Small Business

 Meets both GA Resident and Small Business requirements

These Suppliers are provided the opportunity to price match 5% up to \$10,000.00





How the RFQC works

The RFQC allows us to outline specific standards or requirements that the suppliers must meet or exceed. Only those suppliers that meet or exceed these standards or requirements are invited to participate in a second step that results in an RFQ/ITB sourcing event.

The RFQC does not require the suppliers to provide pricing information. Once you select the suppliers based on the standards and requirements outlined in the RFQC, the Issuing Officer continues with a second step by posting an RFQ/ITB event.

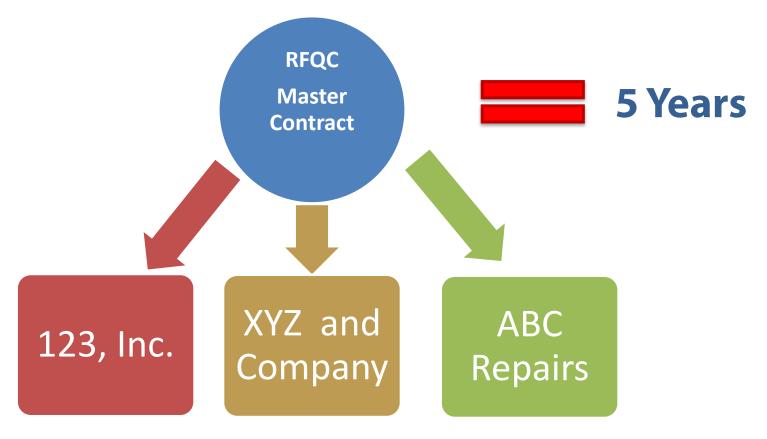






On the closing of the RFQC

After the evaluation is completed and the scores are validated, the award may result in multiple awards under the same contract. This method creates efficiencies for both the Department and the Contractor.

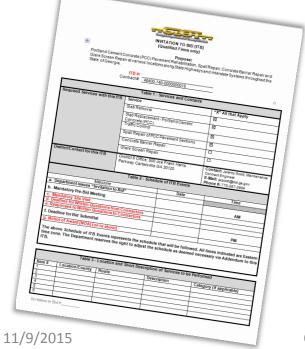


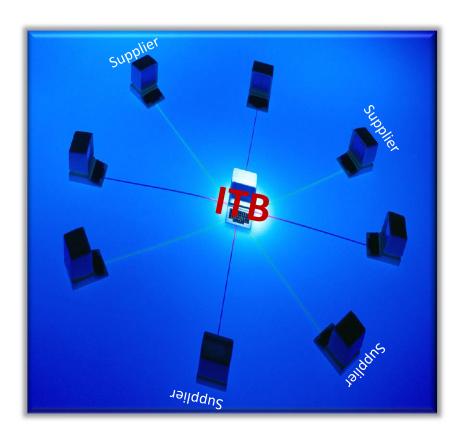




RFQC Becomes an ITB

After the RFQC process has been finalized and Suppliers prequalified, only those that are prequalified are permitted to participate in the ITB.





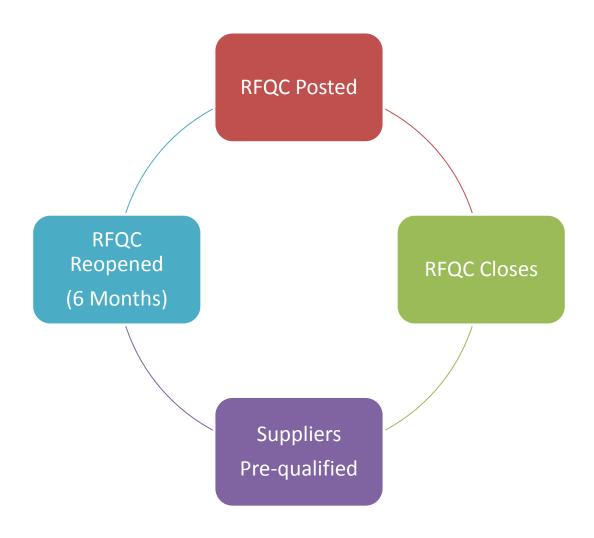
Office of Procurement





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Continuous Open Procurement

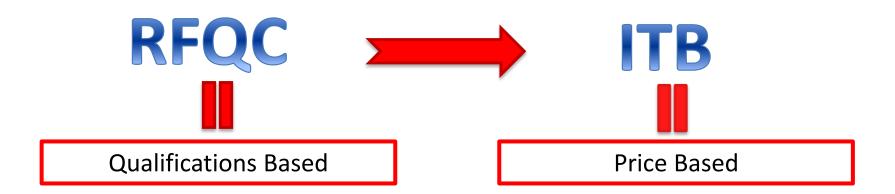


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How the RFQC/ITB works







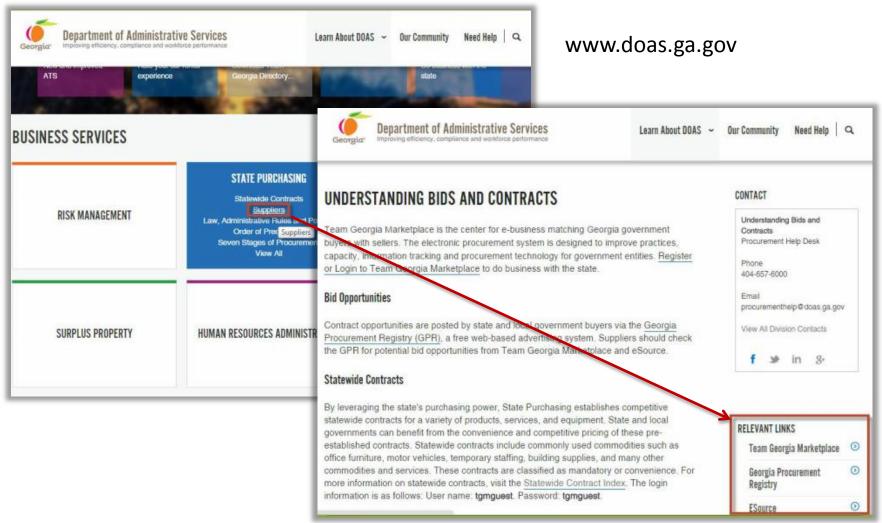
GDOT Request for Qualified Contractor (RFQC)

GDOT has opted to prequalify suppliers utilizing the RFQC process via Team Georgia Marketplace TM. This is a different process than the typical prequalification process and bidding through BidX used by Construction Bidding Administration.



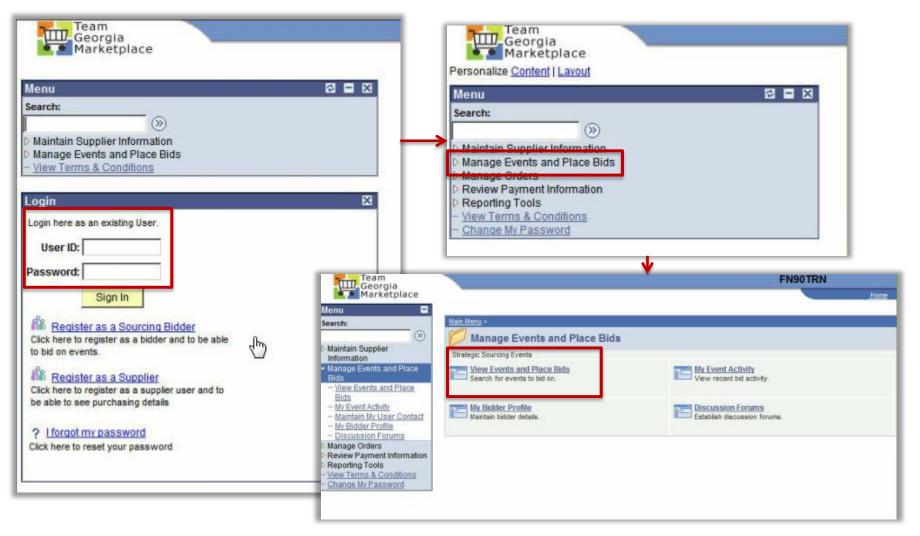
















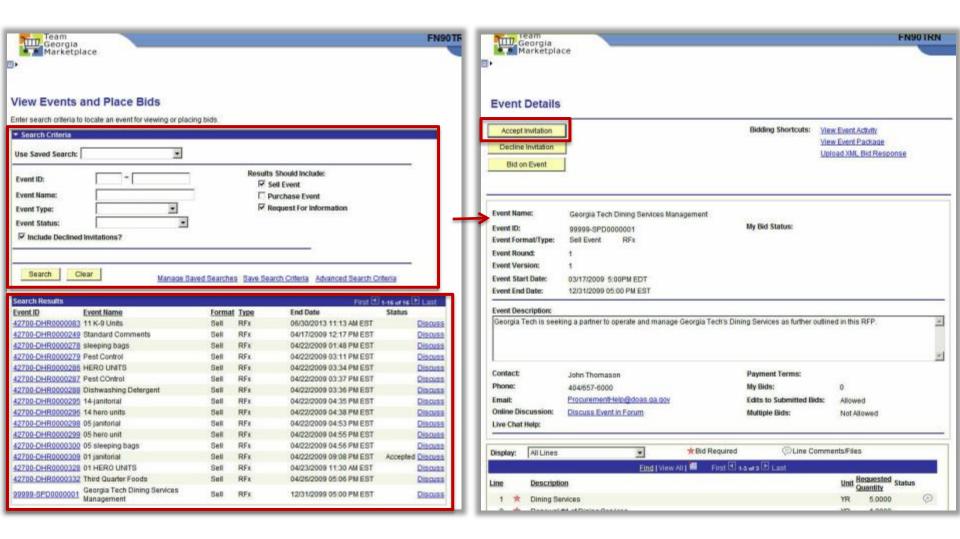
Registered suppliers will receive electronic invitations from Team Georgia Marketplace TM based on NIGP codes they selected at registration.



The email includes a link that will take the supplier to TGM to accept the invitation.

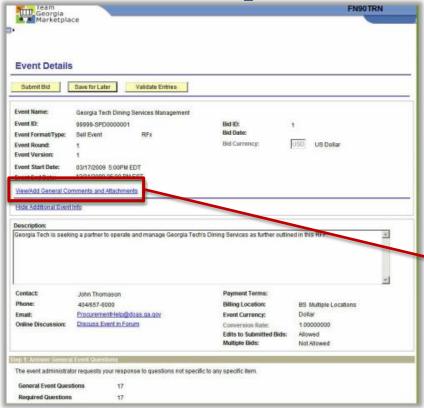


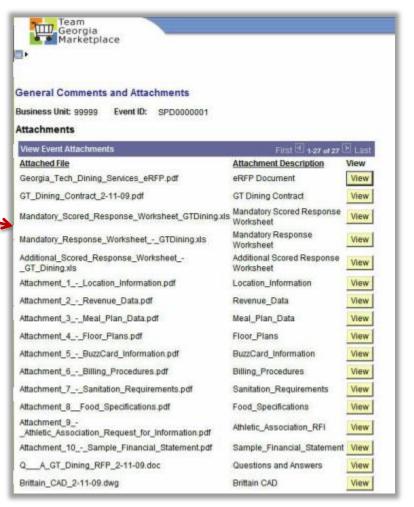






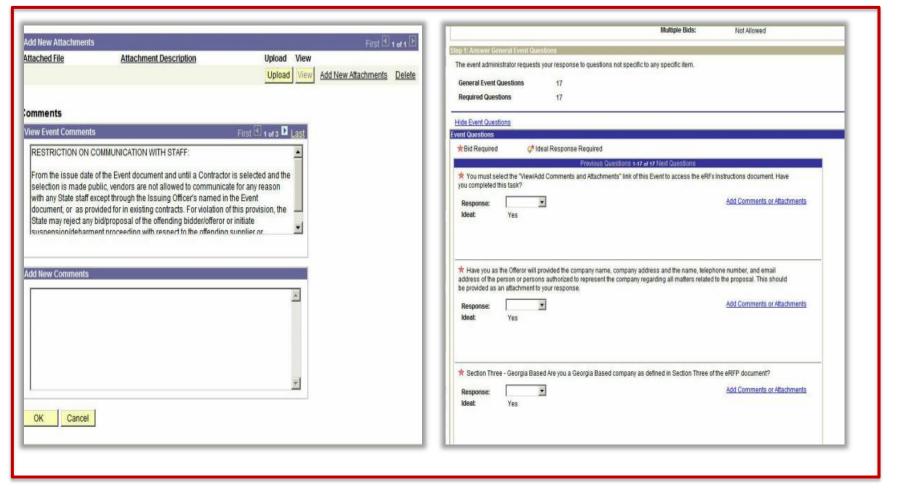






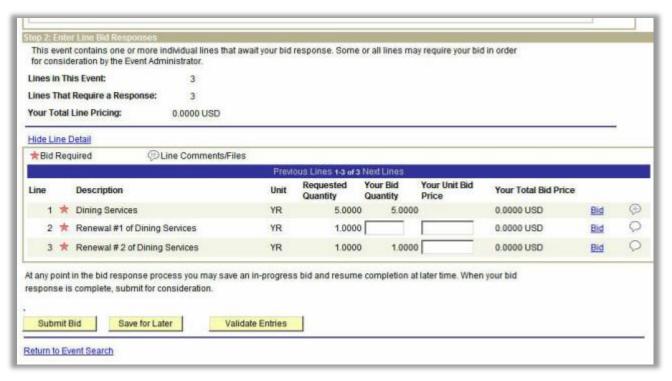








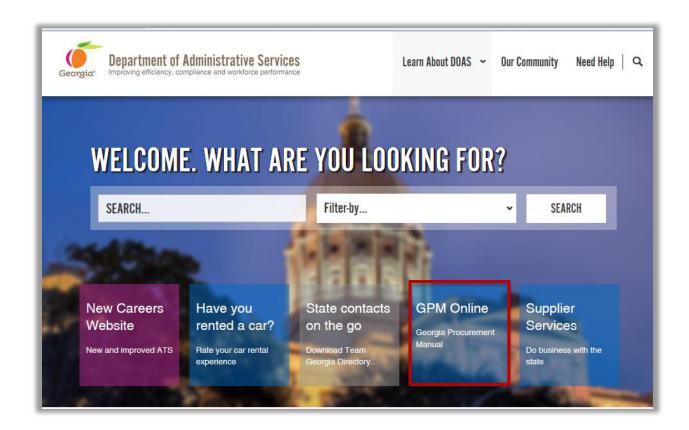








Georgia Procurement Manual



http://pur.doas.ga.gov/gpm/MyWebHelp/GPM Main File.htm





Georgia Procurement Manual





Print version







Getting Help

To receive further information and access to Supplier specific training access the DOAS website. http://doas.ga.gov/state-purchasing/purchasing-education-and-training/supplier-training

Pre-Recorded Training Webinars

Real-time training for suppliers is listed below. Companies can view pre-recorded training webinars or review quick reference guides for assistance with Team Georgia Marketplace and eSource functions

- Georgia Procurement Manual (GPM) for Suppliers
- Register as a Sourcing Bidder
- Maintain Bidder Information
- Register as a Supplier
- Maintain Supplier Information
- Manage Purchase Orders
- Manage Payment Information
- Responding to a Request for Proposal in eSource
- Responding to a Request for Quote in eSource
- Responding to a Request for Qualified Contractors in eSource
- Responding to a Request for Information in eSource
- Respond to Events and Place Bids in Team Georgia Marketplace





Getting Help with Each RFQC/ITB

Note that each RFQC and ITB will identify a Buyer who will serve as the primary point of contact. Their e-mail address and phone number will be provided and this individual should always be the first contact.









Getting Help with Procurement Specific Issues

Contract Manager

Vanessa Walker



404-631-1435



vwalker@dot.ga.gov

Operational Procurement Manager

Mary Zirock



404-631-1218



mzirock@dot.ga.gov





Getting Help with System Issues

Department of Administrative Service

Phone

404-657-6000

Email

procurementhelp@doas.ga.gov





QUESTIONS?



www.dot.ga.gov